

Treasurer's Report

August 10, 2010

TO:

Honorable Mayor and Town Council

FROM:

Roger Carroll, Treasurer/Finance Officer

DATE:

August 3, 2010

RE:

Monthly Treasurer's Report

RECOMMENDED ACTION:

Receive and file.

ISSUE STATEMENT AND DISCUSSION:

California Government Code and Town Municipal Code require monthly Treasurer's reports. The reports attached are as follows:

- Investment Policy Compliance Report lists the types of investments allowable by the State and the Town and whether our investments comply.
- Quality Analysis Report groups the investments by Moody Rating Group.
- Transaction Ledger Report shows the purchases, sales, interest payments and redemptions during the report period.

Other Information

COMPLIANCE WITH INVESTMENT POLICY:

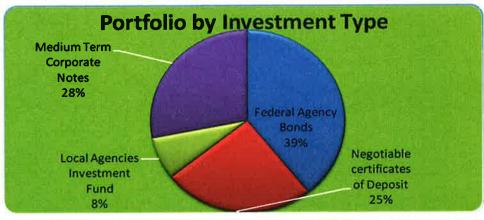
The Town is in compliance with its investment policy. The Lehman Brothers bonds have been downgraded to below investment level. The Town's investment policy does not require immediate liquidation of such bonds, but allows some discretion. As these bonds went suddenly from AA investment grade to below investment grade the day that Lehman Brother's declared bankruptcy, the majority of the resale value was gone before markets opened. Union bank is currently reporting the value of the \$500,000 par value bonds at \$98,750, but conservative estimates report that at liquidation in bankruptcy court, the bonds will return between \$210,000 at the low end and \$350,000 at the high end. The Treasurer recommends waiting for the bankruptcy proceedings.

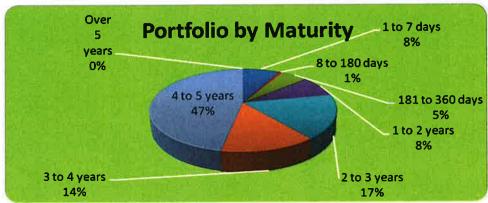
Other Information

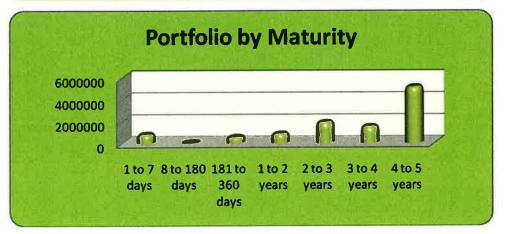
Benchmarks as of July 31, 2010:

Federal Lending Rate: 0.25% Two Year T-Bill Rate: 0.55% LAIF daily Rate 0.51%

Town of Loomis Weighted Average Rate, excluding LAIF investments: 3.35% Average Maturity is 3.32 years.







Strategy

The Treasurer's current practice is:

- Sell bonds with higher interest rates to capture the market gain before it evaporates, but only if replacement earnings plus the market gain exceed the current projected earnings.
- Approximate a "barbell" strategy by investing in higher earning investments in the four to five year maturity range, and shorter term investments to be in position for when rates start to climb in 2011.

POLICY AND/OR FINANCIAL IMPLICATIONS:

None.

Attachments: Investment Policy Compliance Report
Quality Analysis Report
Transaction Ledger Report

Town of Loomis Investment Policy Compliance

with Government Code Standards, and the Town of Loomis Investment Plan Standards As of July 31, 2010

Current Portfolio Balance:

\$ 11,075,321

| | | Govt Code | Loomis | Loomis | |
|----------|---|-----------|---------|---------|----------|
| Ca Gover | nment Code Section 53601 | Maximum | Maximum | Actual | Complies |
| | | % | % | % | |
| | | | F 000/ | | Yes |
| а | Bonds issued by Loomis | 400 000/ | 5.00% | | |
| b | Federal Treasury notes, bonds, bills | 100.00% | | | Yes |
| С | State agency bonds, etc | 100.00% | | | Yes |
| d | Local agency bonds, etc | 100.00% | 50.00% | | Yes |
| е | Federal Agency Bonds | 100.00% | 100.00% | 39.25% | Yes |
| f | Bankers Acceptances | 40.00% | 40.00% | | Yes |
| g | Commercial Paper | 30.00% | 15.00% | | Yes |
| h | Negotiable certificates of Deposit | 30.00% | 30.00% | 25.20% | Yes |
| I(1) | Repurchase Agreements | 20.00% | 20.00% | | Yes |
| I(3) | Reverse Repurchase Agreements | 20.00% | 20.00% | | Yes |
| | Local Agencies Investment Fund | | 100.00% | 7.54% | Yes |
| h | Time Deposits | 30.00% | 25.00% | | Yes |
| i | Medium Term Corporate Notes | 30.00% | 30.00% | 28.01% | Yes |
| k | Shares of Beneficial Interest | 20.00% | 0.00% | | Yes |
| 1 | Local agency Certificates of Participation, | | 0.00% | | Yes |
| | security pledges, lease installments, etc. | | | | |
| m | Local agency notes, bonds, etc. | | 0.00% | | Yes |
| n | Mortgage pass through security bonds | 20.00% | 0.00% | | Yes |
| | Total | | | 100.00% | |

| Target Share of Portfolio | Actual % | Actual | | |
|--|----------------------|---|---|--|
| Range | Not Less | 76 | φ | |
| | Than | Than | | |
| 1 to 7 days 8 to 180 days 181 to 360 days 1 to 2 years 2 to 3 years 3 to 4 years 4 to 5 years Over 5 years | 5% 0% 0% 0% | 70% 30% 30% 40% 40% 30% 30% | 8% 1% 6% 8% 17% 14% 47% | 834,816 80,006 610,555 897,000 1,920,607 1,543,910 5,188,427 |
| | Total | | | 11,075,321 |

Note: The Town holds \$500,000 in senior unsecured bonds in Lehman Brothers, which, due to bankruptcy have fallen below investment grade. See the narrative for further details.

| Town of Loom Quality Analys | | ort | | | | | | | | 7/31/2008 | UNREALIZED |
|--------------------------------|-------|--------------------------|---------|-------------|-------------|---------------|--|-------------|---------------|---------------|--------------|
| 7/31/2010 | | | | SETTLMENT | NEXT | MATURITY | | DISCOUNT | BOOK | MARKET | MARKET |
| Cusip | | NAME | RATE | DATE | COUPON | DATE | UNITS | OR PREMIUM | VALUE | VALUE | GAIN/LOSS |
| | | | | | | | | | | | |
| 3133XWX95 | AGY | FHLB | 2.750% | 3/25/2010 | 9/13/2010 | 3/13/2015 | 500,000.00 | (339.20) | 499,660.80 | 521,565.00 | 21,904.20 |
| 3133XYKs3 | AGY | FHLB | 2.875% | 6/3/2010 | 12/3/2010 | 6/3/2015 | 250,000.00 | | 250,000.00 | 251,797.50 | 1,797.50 |
| 3133XWSS9 | AGY | FHLB s/u | 1.250% | 2/10/2010 | 8/10/2010 | 2/10/2015 | 250,000.00 | (343.75) | 249,656.25 | 250,077,50 | 421.25 |
| 3133XYUU7 | AGY | FHLB s/u | 1.000% | 6/30/2010 | 12/30/2010 | 6/30/2015 | 500,000.00 | (491.67) | 499,508.33 | 500,000.00 | 491,67 |
| 3133F4PM7 | AGY | FHLMC s/u | 2.000% | 5/18/2010 | 9/15/2010 | 3/15/2015 | 250,000,00 | | 250,000.00 | 252,730,00 | 2,730.00 |
| 3128X9L81 | AGY | FHLMC | 2,125% | 3/24/2010 | 9/24/2010 | 3/24/2015 | 250,000.00 | (343.75) | 249,656,25 | 250,710.00 | 1,053,75 |
| 3136FMUD4 | AGY | FNMA | 2.700% | 5/26/2010 | 11/26/2010 | 5/26/2015 | 500,000.00 | | 500,000.00 | 507,970,00 | 7,970.00 |
| 31398AB68 | AGY | FNMA | 2,750% | 12/29/2009 | 12/29/2010 | 12/29/2014 | 520,000.00 | (1,352.00) | 518,648.00 | 525,038.80 | 6,390,80 |
| 31398AVC3 | AGY | FNMA | 3.150% | 3/11/2009 | 3/11/2010 | 2/18/2014 | 250,000.00 | (89,64) | 249,910.36 | 253,360.00 | 3,449.64 |
| 3136FJ3A 7 | AGY | FNMA s/u | 2,150% | 2/24/2010 | 8/24/2010 | 2/24/2015 | 250,000.00 | | 250,000.00 | 250,312.50 | 312,50 |
| 3136FJ3J8 | AGY | FNMA s/u | 2.500% | 2/24/2010 | 8/24/2010 | 2/24/2015 | 250,000.00 | | 250,000.00 | 250,390,00 | 390.00 |
| 3136FM3D4 | AGY | FNMA s/u | 1,500% | 7/28/2010 | 1/28/2011 | 7/28/2015 | 500,000.00 | | 500,000.00 | 500,470.00 | 470.00 |
| 02003MBQ6 | AA | Alstate LF GLB | 5,375% | 5/1/2009 | 10/30/2010 | 4/30/2013 | 250,000.00 | | 250,000.00 | 274,412,50 | 24,412,50 |
| 02580VBJ3 | CD | Amex Bank FSB | 5.000% | 11/26/2008 | 11/26/2010 | 11/26/2013 | 100,000.00 | | 100,000.00 | 108,873.00 | 8,873.00 |
| 02586TBJ2 | CD | Amex Bank | 5.000% | 11/26/2008 | 11/26/2010 | 11/26/2013 | 100,000.00 | | 100,000.00 | 108,873.00 | 8,873.00 |
| 06740KCB1 | CD | Barclays Bank | 3,200% | 10/14/2009 | 10/14/2010 | 10/14/2014 | 100,000.00 | | 100,000.00 | 102,488.00 | 2,488.00 |
| 05568PPD3 | CD | BMW Bank | 3,550% | 3/31/2009 | 9/30/2010 | 3/31/2014 | 97,000.00 | | 97,000,00 | 101,046.84 | 4,046.84 |
| 14041AXS3 | CD | CAP 1 | 4.400% | 1/24/2008 | 7/23/2010 | 1/23/2012 | 100,000.00 | | 100,000.00 | 104,976.00 | 4,976.00 |
| 14042EDU1 | CD | CAP1 | 4.400% | 1/24/2008 | 7/23/2010 | 1/23/2012 | 100,000.00 | | 100,000.00 | 104,976.00 | 4,976.00 |
| 140653TS5 | CD | CAPMARK BANK | 5.000% | 10/22/2008 | 10/22/2010 | 10/22/2013 | 100,000.00 | | 100,000.00 | 108,765:00 | 8,765.00 |
| 17284ADC9 | CD | CIT Bank | 3,650% | 5/22/2009 | 11/22/2010 | 5/22/2014 | 100,000.00 | | 100,000.00 | 104,531,00 | 4,531,00 |
| 25469J5W5 | CD | DISCOVER BANK | 3.550% | 5/20/2009 | 11/20/2010 | 5/20/2014 | 100,000.00 | | 100,000.00 | 102,090.00 | 2,090.00 |
| 254670RF1 | CD | DISCOVER BANK | 2,900% | 11/12/2009 | 12/12/2010 | 11/12/2013 | 100,000.00 | | 100,000.00 | 104,164.00 | 4,164,00 |
| 25811LBV0 | CD | Doral Bank | 3.050% | 3/30/2009 | 7/30/2010 | 3/30/2012 | 97,000.00 | | 97,000.00 | 99,902.24 | 2,902.24 |
| 25811LUH0 | CD | Doral Bank | 2,150% | 5/14/2010 | 8/14/2010 | 5/14/2013 | 100,000.00 | | 100,000.00 | 100,352.00 | 352,00 |
| 3191404X4 | CD | Firstbank Highland | 3.400% | 5/20/2009 | 11/20/2010 | 5/20/2014 | 100,000.00 | | 100,000.00 | 103,613.00 | 3,613.00 |
| 337629K65 | CD | Firstbank PR | 2.150% | 5/14/2010 | 8/14/2010 | 5/14/2013 | 100,000.00 | | 100,000.00 | 100,352,00 | 352.00 |
| 35039UBE3 | CD | Foundation Bank | 3.300% | 2/27/2009 | 8/27/2010 | 2/27/2013 | 100,000.00 | | 100,000.00 | 100,391.00 | 391,00 |
| 36185ASE9 | CD | GMAC BANK | 3.800% | 3/28/2008 | 8/29/2010 | 3/28/2011 | 100,000.00 | | 100,000.00 | 102,288,00 | 2,288.00 |
| 36160XFJ1 | CD | GE Cap in dc | 3,500% | 4/30/2009 | 10/30/2010 | 4/30/2014 | 100,000.00 | | 100,000.00 | 103,987.00 | 3,987.00 |
| 36159SHN4 | CD | GE Money Bnk | 2.400% | 11/13/2009 | 11/13/2010 | 11/13/2012 | 100,000.00 | | 100,000.00 | 101,550.00 | 1,550.00 |
| 36159SEJ6 | CD | GE Money Bnk | 4.750% | 12/18/2008 | 125/18/10 | 12/18/2013 | 100,000.00 | | 100,000.00 | 108,125.00 | 8,125.00 |
| 36962G2L7 | AA | GECC | 5.000% | 10/1/2007 | 10/7/2010 | 4/10/2012 | 250,000.00 | | 250,000.00 | 264,200.00 | 14,200.00 |
| 36962GK94 | AA | GECC (F) | 0.797% | 6/28/2010 | 9/15/2010 | 9/15/2014 | 100,000.00 | (5,877.56) | 94,122.44 | 95,242.00 | 1,119.56 |
| 38141EKF5 | Α | GOLDMAN SACHS | 0.807% | 7/16/2010 | 7/22/2010 | 7/22/2015 | 250,000.00 | (18,437.50) | 231,562.50 | 235,315.00 | 3,752.50 |
| 381426HR9 | CD | GOLDMAN SACHS BAI | 4.450% | 4/30/2008 | 10/30/2010 | 4/30/2013 | 100,000.00 | | 100,000.00 | 106,674.00 | 6,674.00 |
| 40429XUJ3 | AA- | HSBC | 6.000% | 11/16/2009 | 10/15/2010 | 4/15/2013 | 250,000.00 | 15,086,54 | 265,086.54 | 269,105.00 | 4,018.46 |
| 45974VB31 | A1 | AIG | 5.300% | 5/22/2007 | 11/1/2010 | 5/1/2012 | 250,000.00 | , | 250,000.00 | 243,750.00 | (6,250.00) |
| 46625HHB9 | AA- | JP Morgan | 4.750% | 5/26/2009 | 11/1/2010 | 5/1/2013 | 250,000.00 | 5,520.00 | 255,520.00 | 269,975.00 | 14,455_00 |
| 49306SFQ4 | CD | Key Bank | 4.700% | 10/1/2008 | 8/1/2010 | 10/1/2012 | 100,000-00 | | 100,000.00 | 106,684.00 | 6,684.00 |
| 52517PK59 | A2 | LEHMAN BRO | 5.750% | 10/6/2006 | | 7/18/2011 | 500,000.00 | 10,554.78 | 510,554.78 | 106,250,00 | (404,304.78) |
| 59018YM40 | A2 | MERIL LYNCH | 5.450% | 3/28/2008 | 10/5/2010 | 2/5/2013 | 250,000-00 | | 250,000.00 | 265,510.00 | 15,510.00 |
| 61747MQF1 | CD | MORGAN STANLEY CE | 5.050% | 10/29/2008 | 12/29/2010 | 10/29/2013 | 100,000.00 | | 100,000.00 | 108,947.00 | 8,947.00 |
| 61746BCW4 | AA3 | MORGAN STANLEY | 4.100% | 1/29/2010 | 7/26/2010 | 1/26/2015 | 275,000.00 | | 275,000.00 | 278,429.25 | 3,429.25 |
| 635349FE8 | CD | NATL CITY BANK | 4.000% | 3/31/2008 | 10/2/2010 | 4/2/2012 | 100,000.00 | | 100,000.00 | 104,617.00 | 4,617.00 |
| 785907AV8 | CD | Saehan Bank | 3.400% | 3/31/2009 | 7/27/2010 | 3/24/2014 | 97,000.00 | | 97,000.00 | 100,968.27 | 3,968.27 |
| 7954550HP3 | CD | Sallie Mae Bk | 3.500% | 2/19/2009 | 8/19/2010 | 2/19/2014 | 100,000.00 | | 100,000.00 | 103,998.00 | 3,998.00 |
| 92979HFG6 | CD | WACHOVIA BANK | 5.000% | 7/25/2008 | 7/25/2010 | 7/25/2013 | 100,000.00 | | 100,000.00 | 106,922.00 | 6,922.00 |
| 92976GAC5 | AA | WACHOVIA BANK | 0.720% | 6/28/2010 | 8/3/2010 | 11/3/2014 | 500,000.00 | (29,387.76) | 470,612.24 | 477,225.00 | 6,612.76 |
| 92977BQA2 | CD | WACHOVIA BANK | 5.000% | 7/25/2008 | 7/25/2010 | 7/25/2013 | 100,000.00 | 1-1-15-51 | 100,000.00 | 106,922.00 | 6,922.00 |
| 929776QA2 929781FF4 | CD | WACHOVIA MTG | 5.000% | 7/25/2008 | 8/25/2010 | 7/25/2013 | 100,000.00 | | 100,000.00 | 106,922.00 | 6,922.00 |
| ACCRUED INT | | TARGETO VIA IVITO | 3,00078 | ,, 23, 2000 | 3, 23, 2010 | ,, _ 5, _ 615 | 80,006.02 | | 80,006-02 | / | , |
| ACCUALD IN | 701 | | | | | | 23,000.02 | | ,000.02 | | |
| | Sub- | total | | | | | 10,266,006.02 | (25,501.51) | 10,240,504.51 | 10,017,832.40 | (142,666.09) |
| | | ice on account with LAIF | | | | | 834,816.31 | 1 | 834,816.31 | 834,816.31 | |
| | | Portfolio | | | | r | 11,100,822.33 | i r | 11,075,320.82 | , | |
| | 10101 | . 5. 4010 | | | | L | TO STATE OF THE ST | | ,, | | |

Town of Looms Transaction Ledger 7/01/10 to 7/31/10

| Trans Date Trans Type | Quanity | <u>Description</u> | <u>Price</u> | Amount Int Purch/Sold | Premium/Gain (Discount)/(Loss) |
|--------------------------------|------------|---|--------------|--------------------------|-----------------------------------|
| 7/1/2010 Interest Received | 0.78 | Highmark Treas Fund 0.01% floating 7 day | 1.000 | 0.78 | 0.78 |
| 6/1/2010 Interest Received | 6,125.00 | Metlife Inc 6.125% due 12/01/11 | 1.000 | 6,125.00 | 6,125.00 |
| 6/1/2010 Interest Received | 312.33 | GMAC Bank 3.8% due 3/28/11 | 1.000 | 312.33 | 312.33 |
| 7/1/2010 Interest Received | 251.27 | Doral Bank 3.05% due 3/30/12 | 1.000 | 251.27 | 251.27 |
| 7/2/2010 Interest Received | 386.30 | Key Bank 4.7% due 10/01/12 | 1.000 | 386.30 | 386.30 |
| 7/7/2010 Bond Called | 500,000.00 | FHLMC 3.0% due 7/07/15 | 1.000 | 500,000.00 3,750.00 | 3,750.00 |
| 7/15/2010 Interest Received | 8,250.00 | Goldman Sachs 6.6% due 1/15/12 | 1.000 | 8,250.00 | 8,250.00 |
| 7/15/2010 Interest Received | 176.71 | Firstbank PR 2.15% due 5/14/13 | 1.000 | 176.71 | 176.71 |
| 7/15/2010 Interest Received | 176.71 | Doral Bank 2.15% due 5/14/15 | 1.000 | 176.71 | 176.71 |
| 7/16/2010 Bond Sold | 250,000.00 | Goldman Sachs 6.6% due 1/15/12 | 1.063 | 265,625.00 45.83 | 15,670.83 |
| 7/16/2010 Bond Purchased | 250,000.00 | Goldman Sachs F/R due 7/22/15 | 0.925 | 231,250.00 417.44 | (18,332.56) |
| 7/22/2010 Interest received | 446.90 | Goldman Sachs F/R due 7/22/15 | 1.000 | 446.90 | 446.90 |
| 7/26/2010 Interest Received | 2,181.92 | Capital One Bank 4.40% due 1/23/12 | 1.000 | 2,181.92 | 2,181.92 |
| 7/26/2010 Interest Received | 2,181.92 | Capital One Bank 4.40% due 1/23/12 | 1.000 | 2,181.92 | 2,181.92 |

| 7/26/2010 Interest Received | 2,479.45 | Wachovia 5.0% due 7/25/13 | 1.000 | 2,479.45 | 2,479.45 |
|--------------------------------|--------------|--|-------|--------------|----------|
| 7/26/2010 Interest Received | 2,479.45 | Wachovia 5.0% due 7/25/13 | 1.000 | 2,479.45 | 2,479.45 |
| 7/26/2010 Interest Received | 5,637.50 | Morgan Stanley 4.1% due 1/26/15 | 1.000 | 5,637.50 | 5,637.50 |
| 7/27/2010 Interest Received | 2,479.45 | Wachovia 5.0% due 7/25/13 | 1.000 | 2,479.45 | 2,479.45 |
| 7/28/2010 Bond Purchased | 500,000.00 | FNMA su 1.5% due 7/28/15 | 1.000 | 500,000.00 | · |
| 7/29/2010 Interest Received | 312.33 | GMAC Bank 3.8% due 3/28/11 | 1.000 | 312.33 | 312.33 |
| Local Agency Investmen | nt Fund | | | | |
| 7/8/2010 Deposit | 500,000.00 | Local Agency Investment Fund State Pool | 1.000 | 500,000.00 | |
| 7/15/2010 Qtrly Interest | 1,400.01 | Local Agency Investment Fund State Pool | 1.000 | 1,400.01 | |
| 7/22/2010 Withdrawal | (25,000.00) | Local Agency Investment Fund State Pool | 1.000 | (25,000.00) | |
| 7/27/2010 Withdrawal | (475,000.00) | Local Agency Investment Fund State Pool | 1.000 | (475,000.00) | |